

# South Carolina Association of

## Student Financial Aid Administrators

Minutes

2022-2023 Executive Board Meeting
Thursday, April 27, 2023
Virtual (Microsoft Teams)

#### Present:

Adam Ghiloni Kala Hudson Carolyn Sparks Missy Perry Zach Christian Regina Hailey Smith Jernitha Smith Michelle Upchurch Sarah Dowd Ray Jones

LaTosha Greathree Elizabeth Milam Bridget Blackwell Kyle Wade

#### **Minutes**

President Missy Perry called the Executive Board Meeting to order at 9:02am. A quorum was present.

Action Item: Approval of agenda with authority given to the president to make changes as needed to facilitate the flow of business. All members in agreement to continue.

#### **SASFAA Update**

2022-2023 SASFAA Volunteers

Zach Christian Membership Chair

Jennifer Davis Electronic Services Chair

Melanie Gillespie 2024 Conference Co-Chair/Conference Committee

Joey Derrick Legislative Relations Committee

Missy Perry Electronic Services Committee

Carolyn Sparks Nominations and Elections/Awards

Michael Spienza Sponsorship Committee

New Aid Officer Workshop, Wofford June 4-9, 2023

Annual Conference, Orlando, FL February 25-28, 2024

#### **Report of Officers:**

1. President, Missy Perry

No report and no updates.

2. Past-President/Long Range Plan, Carolyn Sparks

No report and no updates.

3. Vice President/ Professional Development, Adam Ghiloni

Report stands. Spoke about planned June Leadership Roundtable for Simplification ahead of transition meeting.

**Action Item:** Requested update to P&P Code 107.12 to add vice president to the list of officers eligible to have a credit card for SCASFAA business. Motion to update P&P to: *The President and Treasurer will work in conjunction to secure credit cards for official SCASFAA business use by the President, President-Elect, Program Chair, Treasurer, and Vice President.* Motion carried.

4. President-Elect/Special Projects, Zachary Christian

No report.

**Action item:** Put forth motion to keep 2023 Annual Conference registration fee at \$215. The conference will be held October 8 through 11, 2023. The cut off date to register for the hotel will be September 8. The motion carried.

5. Secretary/By Laws, Danielle Rymer

Report stands and no new updates.

Action items: Put forth motion to approve meeting minutes for October 2022, November 2022, January 2023, and February 2023. No updates or corrections. Motion carried.

6. Treasurer/Budget, Regina Hailey-Smith

Report stands and no new updates.

7. Treasurer-Elect, Michelle Upchurch

Report stands though provided update that there are (as of today) \$315 in aging receivables, mostly from membership dues. Michelle will confirm whether the people who owe membership dues have participated in paid events. If not, their memberships will be expired. If so, collection efforts will continue.

8. Member at Large/Membership, Jernitha Smith Report stands and no new updates.

#### **Committee Reports:**

Communications, Tosh Greathree
 Report stands and no new updates.

- Electronic Services, Kyle Wade Report stands and no new updates.
- 3. Financial Awareness, Nicole Brownlow

Not present. Report stands.

- 4. Financial Planning, Elizabeth Milam Report stands and no new updates.
- 5. Diversity, Equity, and Inclusion, Holly Gilliam/Kala Hudson Report stands and no new updates.
- 6. Legislative Relations, Joey Derrick
  Report stands but provided updates about newly introduced federal legislation to be monitored: Easing transition back to repayment and eliminate student loan origination fees.
- Loan Agency Liaison, Ray Jones
   No report and no updates.
- Conference, Sarah Dowd
   Report stands and no new updates.

**Action Item:** Put forth motion to update P&P code 113.2 – Local Arrangements. Changes are highlighted below. Motion carried.

- a. The Chairperson of the Program/Conference Committee or those designated by the chairperson shall be responsible for local arrangements with the meeting facility.
- b. Local arrangements will include, but are not limited to, meeting space, break-out rooms, food and beverage service, blocking of and reservation process for sleeping rooms, and transportation of guests and visitors to and from the facility as appropriate.
- c. The Chairperson of the Committee or designee shall agree with vendors and sponsors on services or support to be provided by such vendors and sponsors, but all specific arrangements for such service or support which must be made with the meeting facility shall be the responsibility of the vendors and sponsors, not of the Association.
- d. The Chairperson of the Electronic Services Committee or designee shall be responsible for audio visual equipment needs, set up, and monitoring during the conference.

9. Site Selection, Bridget Blackwell

Report stands.

**Action Item:** 2024 Conference Location. Discussion regarding dates and hotel for November 2024 conference. Motion put forth to allow Bridget the authority to negotiate a contract with the Marriott Hilton Head Resort & Spa for November 10 through 13, 2024. Motion seconded. Motion carried.

10. Sponsorship, Melanie Gillespie

Melanie not present. Report stands.

**Action Item:** Motion put forth on Melanie's behalf by Zach to keep 2023-2024 Sponsorship levels the same as last year. Zach wants to change pixel size I proposal due to Wild Apricot technical limitations. Motion carried.

#### **New Business**

Discussion regarding making an update to the Distinguished Service Award Requirement (P&P 100.2 section 4). **Motion brought forth** by Zach to change the verbiage as highlighted below:

b. Individuals nominated for the Distinguished Service Award shall have made outstanding, significant, and meritorious contributions to the advancement of student financial aid. They shall not be current members of SCASFAA. They shall not be current financial aid administrators.

Motion carried.

#### **Old Business**

No old business.

#### **Announcements and closing remarks**

None.

Meeting adjourned at 10:29

Respectfully Submitted,

Danielle Rymer

Danielle Rymer

2022-23 SCASFAA Secretary



# **Date** 4/24/2023 Committee Secretary and By-Laws **Committee Chair** Danielle Rymer Vice-Chair **Committee Member(s)** (Name / Institution) **Report Submitted By:**

#### Goals:

1. Professionally represent SCASFAA by ensuring the by-laws are updated based on recommendations and followed to

the best of our ability

2. Review minutes and make sure the Policy and Procedures remains up-to-date.

Danielle Rymer

#### Accomplishments:

Updated minutes for the following meetings and submitted to Electronic Services Committee for website:

- a. June 2022 Transition Meeting
- b. July 2022 eMeeting
- c. October 2022 Executive Board Meeting
- d. October 2022 Annual Business Meeting
- e. November 2022 Executive Board eMeeting
- f. Draft January 2023 Executive Board Meeting
- g. Draft February 2023 eMeeting
- SCASFAA 2022-23 Board Reports
- 2. Updated Policy and Procedures to correct typos and formatting issues. Updated based on meeting
- 3. Provided a short list of suggested areas in P&P that need corrections for committees to evaluate.



Date	4/19/2023					
Committee	Communications Committee					
Committee Chair	Tosh Greathree					
Vice-Chair						
Committee Member(s)						
(Name / Institution)						
Report Submitted By:	Tosh Greathree					

#### **Goals:**

Recru	it for	next	year	to ga	in more	active	memb	ers to	assist	in	capturing	SCA	SFA	event:	s and	memo	ries.
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#### **Accomplishments:**

Communications and commitments for next year.



	T					
Date	April 25, 2023					
Committee	Conference Committee					
Committee Chair	Sarah Dowd / Trident Technical College					
Vice-Chair						
Committee Member(s)	Nicole Brownlow / Trident Technical College					
(Name / Institution)	Zachary Christian / SC Tuition Grants Commission					
	Adam Ghiloni / Tri-County Technical College					
	Melanie Gillespie / Tri-County Technical College					
	Holly Gilliam / University of SC - Columbia					
	Tosh Greathree / Columbia College					
	Regina Hailey Smith / University of SC - Columbia					
	Nikisha Howze / York Technical College					
	Kala Hudson / Converse University					
	Jessie Kiser / Clemson University					
	Gena Miles / SC Tuition Grants Commission					
	Diana O'Bryan / Bob Jones University					
	Missy Perry / Piedmont Technical College					
Report Submitted By:	Sarah Dowd / Trident Technical College					

#### Goals:

Build and present annual conference with member opportunities for

- increasing professional knowledge, networking, and association involvement,
- building cooperative vendor/sponsor relationships,
- charitable donations and awareness,
- fun

#### **Accomplishments:**

Provided copy of hotel contract to Site Selection Chair Blackwell Connected Josh Walker, DJ and entertainment, to Conference Chair Williams

#### **Next Steps:**

Contact Conference Chair Williams in regard to inquiries from retired members asking about attending in 2023.



Date	04/25/2023				
Committee	Diversity, Equity and Inclusion Committee				
Committee Co-Chair	Holly Gilliam, University of South Carolina Columbia				
Committee Co-Chair	Kala Hudson, Converse College				
Committee Member(s) Casey Bolin, University of South Carolina Upstate					
(Name / Institution)	Zachary Christian, SCTG				
	Gerrick Hampton, SC CHE				
	Dana Quattlebaum, Benedict College				
	Jernitha Smith, University of South Carolina Sumter				
Report Submitted By:	Holly Gilliam				

#### Goals:

- 1. DEI sessions at the SCASFAA Conference, Fall 2022 (complete)
- 2. Update committee description on SCASFAA website
- 3. Professional Development Webinar (complete)
- 4. DEI article webinar series (complete)
- 5. Review and update P & P for Global Issues to suggest updates for the executive board
- 6. New Aid/Intermediate Professional Development Session (complete)

#### **Accomplishments:**

- 1. Conference sessions
  - a. Viva Diversity, Equity & Inclusion
    - i. Good response
  - b. Hidden Bias
    - i. Well attended

- c. FAO as Allies: Understanding and Supporting the LGBTQIA+ Community
  - i. Well attended
- d. DEI breakfast meet and greet
  - i. Not very well attended
- 2. Website: Suggestions were made by the committee. New description was submitted and posted to the SCASFAA website.
- 3. Nov 9<sup>th</sup> webinar for Recovery Ally
  - a. Well attended with the focus on helping students in Recovery for Substance abuse
- 4. Like book club but for articles done as a virtual meeting to talk about recent articles focused on DEI. This will be an ongoing, developing project.
  - a. Will set up a committee meeting to select articles and set up session, by late March.
- 5. Webinar was well attended with good discussion. Around 15 people attended. Even recruited a new committee member for next year.
- 6. DEI speaker booked for New Aid/Intermediate Training. Kristina DeLorenzo gave a presentation that was well attended with good participation.



Date	4/26/2023							
Committee	Financial Awareness							
Committee Chair	Nicole Burton							
Vice-Chair								
Committee Member(s)	Kelly Savoie, Sallie Mae							
(Name / Institution)	Gerrick Hampton, CHE							
Report Submitted By:	Nicole Burton							

#### Goals:

Update P&P

Develop new goals for this committee

Assist with the Coordination of College Goal events with CHE

#### **Accomplishments:**

January 31, 2023 - hosted SCASFAA webinar with Mr. Rodney Walton, AVP, Campus Relations Manager at PNC Bank for an update on the committee's work within SCASFAA and some helpful resources and tools for incorporating financial wellness into your conversations with students.

Reviewing P&P for updates.

Attending NASFAA Conference June 29 - July 2 and NCAN's Better FAFSA "Train the Trainer" workshop July 19-20 to prepare for FAFSA simplification and training opportunities for 23-24.



Date	4/27/2023				
Committee	Legislative Relations Committee				
Committee Chair	Joey Derrick				
Vice-Chair					
Committee Member(s)	Joey Derrick - USC-Columbia				
(Name / Institution)	Adam Ghiloni				
	Ray Jones - SCLSC				
	Samantha Hicks - Coastal Carolina University				
	Katie Harrison - SC Higher Education Tuition Grants Commission				
Report Submitted By:	Joey Derrick				

#### Goals:

- 1. Keep SCASFAA membership informed of relevant state and federal legislation
- 2. Represent SCASFAA on SASFAA Legislative Relations Committee
- 3. Represent SCASFAA in appropriate advocacy efforts
- 4. Hold quarterly meetings with CHE staff.

#### **Accomplishments:**

- Membership confirmed
- Held SCASFAA legislative update webinar
- Distributed list of pre-filed bills from 125th Session of SC General Assembly to membership
- Held quarterly meetings with CHE staff (consider monthly for 2324)
- Participated in recurring SASFAA Legislative Relations Committee meeting
- Participated in the recurring meetings of NASFAA's new State Advocacy Network
- Actively working to slow or stop S.138



Date	4/26/2023				
Committee	Membership & Volunteerism				
Committee Chair	Jernitha S. Smith				
Vice-Chair					
Committee Member(s)	Melissa Barnette-Furman University				
(Name / Institution)	Jan Belton- Edward College of Osteopathic Medicine				
	Holly Gilliam- University of South Carolina, Columbia				
	J.W. Kellam- Converse College				
	Darby Tippit- Spartanburg Methodist College				
Report Submitted By:	Jernitha S. Smith				

#### Goals:

-Complete initiative to merge Membership & Volunteerism content.

#### **Accomplishments:**

1. Volunteer & Membership Webinar held on 4/19/23.



# Date 4/27/2023 Committee Site Selection Committee Chair Bridget D. Blackwell- USC Regional Palmetto College Vice-Chair Committee Member(s) Elizabeth Milam- Clemson University (Name / Institution) Report Submitted By: Bridget D. Blackwell

#### Goals:

Complete a Request for Proposal and make a recommendation for the Fall 2024 conference site.

#### **Accomplishments:**

- Committee met in October to discuss the goals and objectives of the committee.
- Reviewed the site selection checklist and provided recommendations as needed.
- Plan to meet in early February and submit request for a proposal.
- Plan to have a proposal to the board by the April board meeting.
- \* Committee met in April to review all site proposals and submitted recommendations to the board for review and discussion. See two attachments for review and discussion.



Date	4/20/2023
Committee	Sponsorship
Committee Chair	Melanie Gillespie
Vice-Chair	
Committee Member(s)	Nicole Brownlow
(Name / Institution)	Shannon Jones
Report Submitted By:	Melanie Gillespie

**Goals:** Present options for 23-24 for sponsorship so we are able to get those secured early. The goal is to send those out to vendors and begin soliciting vendors as soon as the board approves the sponsorship amounts. Essentially, this will be released in May so they have the ability to pay before June 30 if it fits their budget better, or be ready to pay in July if they need to wait.

**Accomplishments:** After researching other states of like size, we feel strongly that what we offer and the size of our membership is adequately priced. Some states are requesting less, some more, but we certainly do not wish to go backwards. We also aren't making any additional promises for advertisement, etc. That should be left up to the creativity of the chair and the full committee each year. Please see attached 23-24 form for reference of offerings and prices.



Date	4/20/2023
Committee	Treasurer Elect
Committee Chair	Michelle Upchurch
Vice-Chair	
Committee Member(s)	Regina Haley-Smith
(Name / Institution)	
Report Submitted By:	Michelle Upchuch

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#### **Accomplishments:**

All deposits have been made. Copies for this quarter were put in the mail to Elizabeth 4/20/2023.

We currently have \$390 in past due invoices. I sent past due invoice reminders again Tuesday, April 18, 2023. I send email past due reminders monthly.

0-30 days 2 \$55 31-60 days 1 \$75 over 90 days 8 \$260



Date	04/26/2023					
Committee	Budget Committee					
Committee Chair	Regina Hailey Smith - USC					
Vice-Chair	Michelle Upchurch – Limestone College					
Committee Member(s)	Missy Perry, Piedmont Tech Melanie Gillespie, Tri-County Tech					
(Name / Institution)	Zachary Christian, SCTG	Adam Ghiloni, Tri-County Tech				
	Carolyn Sparks, Wofford					
	Elizabeth Milam, Clemson					
	Sarah Dowd, Trident Tech					
Report Submitted By:	Regina Hailey Smith					

#### Goals:

- o Reconcile SCASFAA Bank Accounts
- o Provide Current Budget Reports

#### **Accomplishments:**

o Q1-Q3 Reconciled

#### Attached:

- 2022-23 Budgets vs Actuals as of 04/26/2023
- o 2022-23 Balance Sheet as of 04/26/2023
- o 2022-23 Aging Receivables as of 04/26/2023

#### **Balance Sheet**

As of April 26, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Edward Jones-Money Market	690.00
Truist Checking	86,503.99
Wells Fargo Checking	0.00
Total Bank Accounts	\$87,193.99
Other Current Assets	
Edward Jones-LT 50/50	116,497.93
Edward Jones-ST 35/65	105,119.58
Total Other Current Assets	<b>\$221</b> ,617.51
Total Current Assets	\$308,811.50
TOTAL ASSETS	\$308,811.50
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	220,442.14
Retained Earnings	72,984.83
Net Income	15,384.53
Total Equity	\$308,811.50
TOTAL LIABILITIES AND EQUITY	\$308,811.50

Budget vs. Actuals: SCASFAA 2022-2023 - FY23 P&L

July 2022 - June 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
003 Contingency/Transfer of Assets		16,720.00	-16,720.00	
005 Other Income	7.00	100.00	-93.00	7.00 %
007 Charity Income	2,824.00	1,000.00	1,824.00	282.40 %
020 Membership Dues	930.00	10,200.00	-9,270.00	9.12 %
020.1 CY Membership	10,560.00		10,560.00	
Total 020 Membership Dues	11,490.00	10,200.00	1,290.00	112.65 %
030 Fall Conference	3,655.00	25,000.00	-21,345.00	14.62 %
030.1 CY Conference	30,420.00		30,420.00	
Total 030 Fall Conference	34,075.00	25,000.00	9,075.00	136.30 %
050 Professional Development Income				
050.1 New Aid Officers' Workshop	3,705.00	800.00	2,905.00	463.13 %
050.7 Other Workshops	1,150.00	800.00	350.00	143.75 %
Total 050 Professional Development Income	4,855.00	1,600.00	3,255.00	303.44 %
070 Sponsorships				
070.1 Conference	19,300.00	30,000.00	-10,700.00	64.33 %
Total 070 Sponsorships	19,300.00	30,000.00	-10,700.00	64.33 %
080 Interest				
080.1 Checking	5.59		5.59	
Total 080 Interest	5.59		5.59	
083 Dividends Earned		2,500.00	-2,500.00	
083.1 Edward Jones-ST 35/65	1,555.29	_,	1,555.29	
083.2 Edward Jones-LT 50/50	2,192.20		2,192.20	
Total 083 Dividends Earned	3,747.49	2,500.00	1,247.49	149.90 %
085 Capital Gains		3,000.00	-3,000.00	
Total Income	\$76,304.08	\$90,120.00	\$ -13,815.92	84.67 %
GROSS PROFIT	\$76,304.08	\$90,120.00	\$ -13,815.92	84.67 %
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Expenses 101 President	2,360.58	4,000.00	-1,639.42	59.01 %
101A Travel	2,360.36 561.36	4,000.00	561.36	39.01 %
101B Supplies	130.67		130.67	
Total 101 President	3,052.61	4,000.00	<b>-947.39</b>	76.32 %
102 President-Elect 102A Travel	192.72	6,000.00	-5,807.28	3.21 %
Total 102 President-Elect	4,353.49	6 000 00	4,353.49	75 77 W
	4,546.21	6,000.00	-1,453.79	75.77 %
103 Vice-President		100.00	-100.00	
104 Secretary		100.00	-100.00	6 = 4 = 4
105 Treasurer	119.61	1,400.00	-1,280.39	8.54 %
105B Supplies	112.25	4 400 00	112.25	46 56 51
Total 105 Treasurer	231.86	1,400.00	-1,168.14	16.56 %
106 Member at Large		200.00	-200.00	

#### Budget vs. Actuals: SCASFAA 2022-2023 - FY23 P&L

July 2022 - June 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
107 Treasurer-Elect		100.00	-100.00	
201 Membership Committee	150.75	300.00	-149.25	50.25 %
202 Communications		100.00	-100.00	
203 Program-Fall Conference	33,014.98	42,500.00	-9,485.02	77.68 %
203B Supplies	1,368.05		1,368.05	
203F Meeting	4,125.00	8,250.00	-4,125.00	50.00 %
Total 203 Program-Fall Conference	38,508.03	50,750.00	-12,241.97	75.88 %
205 Nominations & Elections	29.00	100.00	-71.00	29.00 %
206 Legislative Relations		1,000.00	-1,000.00	
207 Consumer Relations		600.00	-600.00	
208 President's Contingency		1,000.00	-1,000.00	
209 Miscellaneous	25.00	500.00	-475.00	5.00 %
213 Professional Development	1,000.00		1,000.00	
213.1 New Aid Officers' Workshop	99.35	2,175.00	-2,075.65	4.57 %
213.1C Food	1,524.84		1,524.84	
Total 213.1 New Aid Officers' Workshop	1,624.19	2,175.00	-550.81	74.68 %
213.7 Other Workshops		2,195.00	-2,195.00	
Total 213 Professional Development	2,624.19	4,370.00	-1,745.81	60.05 %
213.8 Charles Witten Professional Development Fellowship		200.00	-200.00	
218 Global Issues		100.00	-100.00	
221 Long Range Planning		100.00	-100.00	
222 Sponsorship	400.00	700.00	-300.00	57.14 %
224 Site Selection		100.00	-100.00	
225 Special Projects		600.00	-600.00	
226 Executive Board				
226.1 Transitional Board Meeting		5,000.00	-5,000.00	
226.2 Board Meetings		1,000.00	-1,000.00	
Total 226 Executive Board		6,000.00	-6,000.00	
227 Insurance & Bonding	387.00	800.00	-413.00	48.38 %
228 Electronic Services	2,544.00	3,000.00	-456.00	84.80 %
228B Supplies	11.10		11.10	
Total 228 Electronic Services	2,555.10	3,000.00	-444.90	85.17 %
229 Scholarship Awards	2,000.00	2,000.00	0.00	100.00 %
230 Advisory Committee to CHE		100.00	-100.00	
232 Prior Administration Expenses		1,100.00	-1,100.00	
233 Fees	1,117.30		1,117.30	
233.1 Banking/Investment Fees		35.00	-35.00	
233.2 Online Payment Processing Fees	1,625.92	2,665.00	-1,039.08	61.01 %
233.3 ASCAP/BMI	346.58	300.00	46.58	115.53 %
Total 233 Fees	3,089.80	3,000.00	89.80	102.99 %
234 Ad Hoc/Liaisons Expenses		200.00	-200.00	
235 Charity	3,320.00	1,500.00	1,820.00	221.33 %

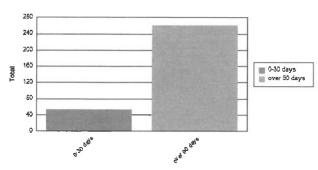
Budget vs. Actuals: SCASFAA 2022-2023 - FY23 P&L

July 2022 - June 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Expenses	\$60,919.55	\$90,120.00	\$ -29,200.45	67.60 %
NET OPERATING INCOME	\$15,384.53	\$0.00	<b>\$15,384.5</b> 3	0.00%
NET INCOME	\$15,384.53	\$0.00	<b>\$15,384.5</b> 3	0.00%



26 Арг 2023



	0-30 days	31-60 days	60-90 days	over 90 days	Total
<u>Duncan Chevalier (Piedmont</u> <u>Technical College)</u>				50.00	50.00
GREEN SHEBRA (Aiken Technical College)	30.00	3 de			30.00
Patterson Cindi (North Greenville University)				30.00	30.00
Tyus Jermine (York Technical College).				30.00	30.00
Kearse Licinia W (Orangeburg Calhoun Technical College)				30.00	30.00
Dempsey Amanda (OC Tech)				30.00	30.00
Eason Marilyn (Allen University)				30.00	30,00
Johnson Yolanda (yjohnsonallenuniv ersityedu)			ASSESSMENT AND ASSESSMENT ASSESSMENT AND ASSESSMENT ASS	30.00	30.00
Lomax John (Allen University)				30.00	30.00
Demery Kira (SC Higher Education Tuition Grants Commission)	25.00	300.00.00 mar upr. Arcigo ep. Lagrar 3 per de 2000 130 300 140 1			25.00
Total	55.00			260.00	315.00



D.L.	4/40/22	
Date	4/19/23	
Committee	VP-Professional Development	
Committee Chair	Adam Ghiloni	
Vice-Chair		
Committee Member(s)	JW Kellam – Converse	
(Name / Institution)	Dana Quattlebaum – Benedict	
	Melanie Gillespie – Tri-County Tech	
	Concepta Williamson – Citizens Bank	
	Sam Hicks – Costal Carolina	
	Angelia Williams – Midlands Tech	
	Terria Williams – Claflin	
	Holly Gilliam – UofSC Columbia	
	Jennifer Williams - Clemson	
	Lorraine Fleetwood – UofSC Columbia	
Report Submitted By:	Adam Ghiloni	

#### Goals:

- Wrap-up final professional development calendar offerings
- Document and Prepare for smooth and successful transition to next VP

#### **Accomplishments:**

• Successfully delivered New/Int Aid Workshop to 50 participants and a 90% positive approval/response to post survey.

- Biggest collective feedback for future trainings and conference is more hands-on opportunities with the material – potential need for fewer, but longer sessions to allow for the request
- Delivered four additional free webinars with strong registration and approximately 50%-60% attendance rates.

#### Event Registrations as of 4/19/23

- September 22<sup>nd</sup> 10am-11am <u>Legislative & CHE Relations Update (Webinar)</u> 38 Registrants
- November 9<sup>th</sup> 10am-Noon <u>Diversity, Equity, and Inclusion (Webinar)</u> 20 Registrants
- January 31<sup>st</sup> 10am-11am Financial Awareness (Webinar) 37 registrants
- February 23<sup>rd</sup> 9am-10am <u>Beyond Exit Counseling: Decoding the Fine Print for Students (Webinar)</u> 33 Registrants
- March 14<sup>th</sup> and 15<sup>th</sup> <u>New and Intermediate Aid Workshop (Midlands Technical College, Harbison Campus)</u>, registration fee \$75 50 Registrants
- March 29<sup>th</sup> 2pm-3pm Gen Z: it's a VIBE: How we connect with a new generation of students (Webinar) -40 Registrants
- April 19<sup>th</sup> 10am-11am Membership, Volunteering, and Involvement in SCASFAA (Webinar)
- 15 Registrants
- April 25<sup>th</sup> 10am-3pm <u>Leadership Symposium Summit</u> (Claflin University), registration fee \$25 14 Registrants